

Your Fee Summary

Starting now, an annual **Fee Summary** will be included with your statement. The **Fee Summary** shows the transaction and service-related fees that were paid to Investors Group for your account in the 12-month period ending on June 30.

Here is an **overview** of what you'll find on your **Fee Summary**.

- 1 **Time Period**
The Fee Summary is for the 12 months ending on June 30.
- 2 **Direct Fees**
Administration fees and **transaction fees** are paid directly by you. Administration fees are for general administration of your account. Transaction fees are charged for specific transactions that you initiate.
- 3 **Taxes**
Taxes may apply to some direct fees and will be added to the total amount of fees paid.
- 4 **Indirect Fees**
These are payments Investors Group receives from the funds you own.
- 5 **Dealer fee**
If you own mutual funds, a dealer fee is paid by those funds to Investors Group for services and advice we provide to you.
- 6 **Total Fees**
Represents the total amount of direct and indirect fees that are paid to Investors Group for servicing your account in the past 12 months.

1		Your Financial Portfolio Statement April 1, 2017 through June 30, 2017 Client: JOSEPHINE SAMPLE
2	Your Fee Summary - Previous 12 Months (July 1, 2016 - June 30, 2017)	
3	The following section provides a breakdown of the money received by our firm to provide services to you. A portion of this money is paid as a commission to your financial advisor. The remainder is kept by our firm to service your accounts. Operating charges are associated with the administration of your account and are not trade-related. Operating charges will vary depending on your account type, investments and type of activities in your account. Contact us for our current schedule of operating charges. Transaction charges include commissions, fees and mark-ups or mark-downs (the spread or amount added by the dealer in the price of the security) that are incurred in respect of the purchase or sale of your securities. There are payments to others, such as your investment fund managers, that are not listed in this summary. Note: This is not an invoice. The amounts were paid by you through your purchase of investment products or by direct withdrawal from your account.	
4	RSP Plan #12345	
5	Amounts you paid for general administration of your account Advisory fee 150.00 Total 150.00	
6	Amounts you paid for your specific purchase, sale or other transaction Redemption fees 75.00 Total 75.00	
3	Fees paid by you 225.00 Sales tax 9.75 Total fees paid by you 234.75	
5	Payments we received to provide services on your account Dealer fee 1,250.00 Total payments we received 1,250.00	
6	Total amount we received to service your account \$1,484.75	

More information about fees can be found at www.investorsgroup.com/fees.

While the Fee Summary is new, the fees reported in the Summary are not. Some have always appeared on your statement (such as transaction fees). Other fees shown in the Summary, (such as dealer fees and trailing commissions, if applicable) are not new fees, but will now be reported annually.

More information to help you understand your statement is available at www.investorsgroup.com under “**Client Support**” or from your **Investors Group Consultant**.

There are other fees and charges which may apply to your account that are not shown on the Fee Summary. They include (but are not limited to):

- Fees associated with buying or selling Guaranteed Investment Certificates (GICs) or Term Certain Annuities (TCAs).
- Fees which may be paid by funds that you are invested in.
- Certain other fees that are reported and mailed separately, (i.e. short-term transfer fees, short-term trading fees, and liquidity fees.)

Is it **time** for a **financial check-up**?

As life evolves, your needs and priorities change too. An updated financial plan that reflects what’s happening in your life right now can give you the best chance of reaching your goals. Changes in employment, family status, or personal goals are just a few of the reasons to get in touch.

Together, we’ll consider all aspects of your financial life and create strategies that make sense for you in each of these areas:



Investments

Reach your goals and minimize your stress with a portfolio that matches your risk tolerance.



Tax planning

Reduce your tax burden and take advantage of tax saving products and strategies.



Estate planning

Maximize your estate’s value, while helping to ensure your beneficiaries will receive everything you’ve planned for them.



Mortgages

Ensure your home purchase and mortgage fit with your overall financial picture.



Retirement

Determine a realistic plan to invest and enjoy your life in retirement.



Insurance

Identify the coverage you need to protect the security of your family, lifestyle and retirement plans.



Cash management

Break away from unproductive habits and establish a solid foundation for maximizing your personal wealth.

Investment products and services are offered through Investors Group Financial Services Inc. (in Québec, a Financial Services firm) and Investors Group Securities Inc. (in Québec, a firm in Financial Planning). Investors Group Securities Inc. is a member of the Canadian Investor Protection Fund. Insurance products and services distributed through I.G. Insurance Services Inc. (in Québec, a Financial Services Firm). Insurance license sponsored by The Great-West Life Assurance Company (outside of Québec). Investors Group Trust Co. Ltd. is a federally regulated trust company and is the mortgagee. Mortgages are offered through I.G. Investment Management, Ltd.*Inquiries will be referred to a Mortgage Planning (Agent) Specialist. *In NB & ON, registered as a Mortgage Brokerage (ON-License #10809) and Mortgage Administrator (ON-License #11256).
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